

Turn Services

SUMMER 2019



President's Message

Dear Turn Services family,

None of what we do is possible without the Mighty Mississippi River. We love this river, just like we love what we do. This year, the river has reminded us of its strength.

In New Orleans, we have been in high river conditions for more than 250 days. This year's high water has taken its toll. It weighs on our mariners who have had to operate in a swift river for months. With hurricane season intersecting with high water, we must remain vigilant. Working on this river can be dangerous. At Turn Services, we know that too well.

On the evening of March 18, the M/V Seattle Slew capsized near Myrtle Grove, La, on the Mississippi River. Two crew members made it to safety. Sadly, our captain, David Mills, did not. We mourn the loss of our crew member and friend, and we continue to keep his family and friends in our prayers.

In many ways, the world as we know it thrives because of mariners who work long hours in our nation's waters. Always know, we're thankful for your service and sacrifice.

We know too that this river offers us a great opportunity to serve our customers and the nation as we move products vital to the world economy. At Turn Services, we're working hard to expand our reach.

As you know, on October 1, Turn Services acquired Dockside Fleet, which services the lower New Orleans Harbor, Chalmette Slip and the Chalmette midstream buoys. Our sister company, Associated Terminals,

operates Chalmette Slip and the midstream buoys, so owning and operating Dockside allows us to be the fleeting and shifting company delivering barges to Associated Terminals there.

With Dockside and Meraux Fleet in such close proximity, we can begin to operate that as a consolidated fleeting location, gaining efficiencies with our towing vessels and allowing us to service our customers faster. With Dockside so near the Inner Harbor Navigation Canal Lock and with Meraux adjacent to Algiers Lock, Turn Services is poised to grow organically into some new business segments related to the Gulf Intracoastal Waterway.

In addition to the new location, we are adding new vessels to our fleet of towboats. Since March, Eymard Brothers Shipyard delivered the M/V Justify and the M/V California Chrome. I'm also excited to announce that we signed an option for four additional vessels from Eymard. With those six new vessels, our fleet will stand at thirty-two towboats. That's twice as many as we had just five years ago.

We can add those new vessels with confidence knowing that we have such a great compliance team led by Senior Vice President Captain Bob Mueller. Captain Paul Dittman has recently joined Captain Mueller as Vice President of Compliance. As a team, we have built a strong culture of safety at Turn Services, with the goal of keeping our mariners safe and exceeding our customers' expectations.



Our world changed in July 2018 with Subchapter M, but it's been a smooth process for us. We've obtained six Certificates of Inspection since then, and we're well-positioned to achieve our goal of obtaining five COIs per year through the phase-in period.

It's certainly exciting to add a new location and the forthcoming new vessels but the people who make up Turn Services remain what makes our company truly great. To the Turn Services family, both on the vessel and shoreside, you have my admiration and thanks. You are truly excellent and Turn Services wouldn't exist without you.

Turn Services Receives its First Six Certificates of Inspection

Since the rollout of Subchapter M in July 2018, Turn Services has achieved six Certificates of Inspection (COIs) for its fleet of towboats. For the 4-year phase in period for Subchapter M, Turn Services has set the goal of obtaining five COIs per year.

"It is a very impressive accomplishment to have signed Coast Guard Certificates of Inspection already approved and posted on six of our towboats so soon after the official start of this critical Coast Guard program," said Bob Mueller, Senior Vice President Compliance, Security and Safety for Turn Services. "This took a great effort and reflects very well on the entire Turn Services Team."

M/V Affirmed
M/V Black Beard

M/V Native Dancer
M/V Whirlaway

M/V Alydar
M/V Justify



The United States Coast Guard issued the M/V Black Beard's Certificate of Inspection on August 27, 2018.

Turn Services Expands with Acquisition of Dockside Fleet



On October 1, Turn Services welcomed a new fleet to the company's areas of operation with the addition of Dockside Fleet. Turn Services officially acquired Dockside Fleet from ACBL. Dockside features two fleeting locations in the Greater New Orleans area: one on the west bank across from Domino Sugar and the other on the east bank adjacent to Chalmette Battlefield.

Dockside has the capacity for 125 barges, which may contain anything from agricultural products, aggregates, petrochemical products, break bulk or project cargos. With the acquisition of the fleet, Turn Services also received a pair of fleet boats: the M/V Gun Runner and the M/V Alysheba. Both underwent a quick refurbishment before getting back underway.

"The strength of Dockside, no doubt, is its location. The fleet primarily services Chalmette Slip, Chalmette midstream buoys,

along with the docks in the lower New Orleans Harbor," Turn Services President Mario Muñoz said. "Chalmette Slip and Chalmette midstream buoys are operated by Associated Terminals. Obviously, with our relationship with Associated Terminals, we felt it was important for us to control our own destiny in Chalmette and New Orleans Harbor. This allows us to be the fleeting and shifting company delivering barges to our affiliated locations."

Since Dockside is in such close proximity to the company's Meraux Fleet, Turn Services logistically can begin to operate them as consolidated fleeting

locations. With Meraux Fleet adjacent to Algiers Lock and Dockside just across the river from the Inner Harbor Navigation Canal, Turn Services will be able to grow into new business segments connected to the Gulf Intracoastal Waterway.



M/V Secretariat operates at Dockside Fleet.

Devlin Awards

The Chamber of Shipping of America presented Turn Services with individual Jones F. Devlin Awards for twelve vessels at the organization's Annual Safety Awards Luncheon held in New Orleans. M/V Affirmed, M/V Black Beard, M/V Citation, M/V Gallant Fox, M/V Jean Lafitte, M/V Jolly Roger, M/V War Admiral, M/V Man O'War, M/V Rachel Alexandra, M/V Ruffian, M/V Secretariat, M/V Sir Barton and M/V Whirlaway received awards for having operated for the past two years without having a Lost Time Injury. Captains representing the vessels accepted the awards on behalf of the company.



Representatives from Turn Services accepted Jones F. Devlin awards.

M/V Justify & M/V California Chrome First of Planned New Build Series



M/V Justify began operating on March 12.

Turn Services has ordered a total of six new towboats from Eymard Marine Construction & Repair. Four of the vessels will be 2,000 horsepower live-aboard towboats. The other two vessels will have 1,600 horsepower.

The first vessel, the M/V Justify, named for the winner of the 2018 Triple Crown, was delivered in March. The second 2,000 horsepower vessel delivered by Eymard is the M/V California Chrome, named for a 2-time American Horse of the Year and winner of the 2014 Kentucky Derby and Preakness Stakes.

The new boats in particular will support the growth of Turn Services into the tank barge business segment. When all the new vessels are under way, Turn Services will operate a total of thirty-two vessels.

"We are focusing more on the liquid business and towing on the Gulf Intracoastal Waterway for the that business segment, hence building the new vessels," President Mario Muñoz said. "We plan to grow in this area, while keeping our focus on our traditional business of servicing our midstream and terminal locations."

Turn Services Bolsters Vessel Fleet with Five New Fleet Boats

Turn Services is making waves by significantly adding to the company's towboat fleet. To meet the needs of customers and in connection with the Dockside Fleet acquisition, the company added five fleet boats to its ranks last year.

Two of those vessels—the M/V Gun Runner and the M/V Alysheba—were part of the Dockside acquisition in October 2018. Those vessels underwent a brief refurbishment and are now at work at Turn Services' fleet locations.

The other three vessels—the M/V Barbaro, the M/V Charismatic and the M/V War Emblem—

are on long-term charters to meet customers' demands.

Vice President Brad Chauvin stated: "Over the last year, we've seen the industry pick up speed, and demand for our services has increased. Our vessel additions were not speculative. All met an immediate customer need, and that's a good sign for the industry."

For Turn Services, the addition of new vessels also means growth in the company's shoreside staff and vessel crews. Besides an additional port captain, Turn Services adds three to four captains and up to four deckhands per vessel, for a total of thirty-five to forty new crew members.



M/V Barbaro
Horsepower: 1,500

M/V Alysheba
Horsepower: 2,000

M/V Gun Runner
Horsepower: 1,700

M/V Charismatic
Horsepower: 2,000

M/V War Emblem
Horsepower: 1,700

Turn Services Boat Personnel Advancements

Turn Services congratulates Charles Rourke on his advancement to Captain 2 and Erick Aguilluz, Robert Bordelon, Donald Kennair, Emory Owens and Michael Provenzano for their advancement to Captain 3. Congratulations to Kent Bevolo and Louis Paretti for their advancement to Crewboat Captains. Turn Services is proud to have them all as team leaders and Captains on its vessels.

Charles Rourke

Erick Aguilluz

Robert Bordelon

Donald Kennair

Emory Owens

Michael Provenzano

Kent Bevolo

Louis Paretti

People on the Move



Captain Robert Mueller has been promoted to Senior Vice President of Compliance, Security and Safety. Captain Mueller joined Turn Services as Vice President of Compliance after retiring from the U.S. Coast Guard in 2008 where he ultimately retired as Deputy Sector Commander.



Captain Paul Dittman has joined the Turn Services team as Vice President of Compliance. Captain Dittman is joining our team after retiring from the U.S. Coast Guard. A graduate of Massachusetts Maritime Academy, Captain Dittman served in a variety of operational and leadership positions during his 28 year career with the Coast Guard where he most recently served as Chief of Western Rivers.



David Bullard joined the Risk and Claims Department as a Claims and Risk Analyst. Previously, David worked for Budwine & Associates as a marine surveyor and diver.



Victoria Rotman joined the Human Resources Department as Human Resources Assistant. Victoria joined Turn Services in 2016 as Administrative Assistant. Victoria holds a Bachelor in Fine Arts from Loyola University.



Darryion Osborne joined Turn Services as Administrative Assistant. Darryion is a graduate of Howard University and holds a Bachelor of Arts in Political Science.



Karen Mays joined the Operations Department as Personnel Manager. Karen has been with Turn Services since 2015 and previously served as Payroll Administrator.



Ronald Guidry has been promoted to Port Engineer. Ronald began his tenure with Turn Services in 2015 working as a mechanic on the company's pushboats. He was promoted to lead mechanic of the crewboat division in 2016.

Fleet Operations Celebrate One Year No OSHA Recordable Incidents

Turn Services' entire collection of fleets worked one year without experiencing an OSHA recordable incident. Our fleet operations at Myrtle Grove, Meraux, Harahan and Triangle achieved this milestone in 2018. "We were able to achieve this milestone by focusing on safe behaviors and proactive training which allowed us to clean and repair a record number of barges while working in high water and adverse weather conditions. I am extremely proud of our team led by Albert Bentley, Assistant Vice President of Facility Operations, for their hard work to make this achievement possible," said Vice President of Facility Operations John Garner.



Facility Operations Fleet Managers and Assistant Fleet Managers

Left to Right: John Garner, Ted Monroe, Allen Synigal, Ray Watson, Dustin Smith, Ricky Stein, Aaron LeBlanc, Albert Bentley

Myrtle Grove

- Allen Synigal
- Chris Harvey

Meraux

- Ray Watson
- Calvin Honora

Harahan

- Ted Monroe
- Jeffrey Turner

Triangle

- Ricky Stein
- Aaron LeBlanc
- Dustin Smith
- Bobby Smith

Turn Services 10-Year Anniversaries

Turn Services would like to congratulate our team members who celebrated 10-year milestone anniversaries in 2018. Each team member was honored at the Turn Services Holiday Party.

- **Robert Mueller**
- **Jim Buky**
- **Lawrence Magruder**
- **Lowell Abercrombie**
- **Mark Mier**
- **Morris Williams**
- **Phil Saunier**
- **Ray Watson**
- **Travon Griffin**
- **Warren Demolle**



Left to Right: Morris Williams, Warren Demolle, Phil Saunier, Travon Griffin, Mark Mier, James Buky, Lawrence Magruder, Robert Mueller.

Commandant of the U.S. Coast Guard Tours Ports and Terminals Near New Orleans

Admiral Karl Schultz, the 26th Commandant of the U.S. Coast Guard, joined Turn Services President Mario Muñoz, Senior Vice President Bob Mueller and a host of maritime industry leaders and elected officials June 19 aboard the Port of New Orleans fireboat Gen. Roy S. Kelley for a tour of New Orleans-area port facilities, including Turn Services' Dockside and Meraux fleets.

The Commandant's visit was part of a coast-to-coast tour of strategic ports and terminals, which highlighted the importance of maritime commerce to the economy of the United States. In New Orleans, Schultz had the opportunity to see firsthand the intersection of brown water and blue water operations as the Gen. Roy S. Kelley passed Associated Terminals' facility at St. Bernard Port's Chalmette Slip and, Turn Services' fleeting areas.

At the Chalmette Slip, Associated Terminals team members were busy offloading steel coils. Farther

downriver, a pair of Associated Terminals' barge-mounted Gottwald cranes were busy loading directly from barge to a cargo ship. Muñoz explained that Turn Services, thanks to its strategically-located fleets at Dockside and Meraux, is able to serve its sister company Associated Terminals efficiently and safely.

"We have the ability to moor about 150 barges in this fleet, and with these barges, we support midstream and terminal operations through this port as well. Because Dockside is essentially between the Inner Harbor Navigation Canal and the Algiers Canal, Turn Services is also able to now play a bigger role in moving barges east and west on the Gulf Intracoastal Waterway" Muñoz said.

Throughout the tour, Schultz witnessed a variety of ships and tows moving both upriver and downriver. The group



discussed the team mentality shared on the waterway between the maritime industry and the U.S. Coast Guard. Schultz defined that as "unity of effort" between industry and the Coast Guard, and discussed how that effort will be all-the-more crucial in the future as commerce and vessel traffic continues to grow.

"One thing the port tour brought to light was the fact that both the Coast Guard and industry are facing some of the same challenges," Mueller said. "What that tells me is that the partnership between the Coast Guard and industry, and collaboration among individual companies, will be even more important as we move into the future."

9th Annual Glenn Otero Memorial Golf Tournament



Turn Services raised over \$100,000 at the 9th Annual Glenn Otero Golf Tournament held in May at Lakewood Country Club.

The tournament is dedicated to the memory of Glenn Otero, a Port Captain at Turn Services who lost his battle against cancer. For the second year in a row, tournament proceeds will help provide funding for the construction of a new Child and Adolescent Behavioral Health Center which will be built on the State Street Campus. The facility will provide inpatient acute treatment for children ages 8-17. We thank our inland marine colleagues for their contributions to make the project a reality," stated Turn Services President Mario Muñoz.





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Turn Services Snapshots



Advanced Firefighting course at Delgado Maritime & Industrial Training Center.



Holiday Bike Giveaway at Arise Academy.



2019 Deckhand Training Day at the Turn office.



Family Day at the Audubon Zoo.

One Good Turn 2019 Scholarship Recipients

Each year, Turn Services awards scholarships to the children of its employees who will be enrolling in a college or university for the fall semester, or a first, second or third year student currently enrolled in a fully accredited college or university. The applicant must be a full-time student in good academic standing and maintain a 3.0 GPA. Congratulations to this year's recipients.

Sydney Hale
Daughter of Bobby Hale

Daniel Jaubert
Son of Marcel Jaubert

Cassidy Cunningham
Daughter of Kerry Cunningham

Jared Ross
Son of Adolph Ross

MickKyren Bentley
Son of Albert Bentley

Jada Jackson
Daughter of Karen Mays

Dillon Bartholomew
Son of Darryl Bartholomew